



HCSA

**Summer
Conference**

2023

June 15 | Eastwood Hall

Welcome

Welcome to the HCSA Summer Conference 2023 to the new venue of Eastwood Hall, Nottingham.

Eastwood Hall has been the recent home of our PDP event and I'm sure you'll agree is the perfect venue for our flagship summer conference.

Once again, we have an exciting line up of speakers covering a range of varied topics that I'm sure will be thought-provoking and insightful for delegates.

Speakers include an opportunity to hear from Andy McMinn in his new position at NHS Supply Chain, the newly honoured Chris Slater MBE and an update from our Women's Network which held a supremely successful inaugural event last month.

In addition we have an ICS procurement model panel discussion, Janice Nelson addressing diversity and updates from the centre and the legal world courtesy of David Williams and Andrew Daly respectively.

This will all build on our theme for the year of "One NHS Procurement and Supply Chain" which acknowledges that we are in a time when the procurement and supply chain community coming together as one has never been more important in tackling the challenges of the modern NHS.

In addition, I'd like to express how great it will be to have HCSA Patron Lord Philip Hunt attending the NHS 75th Anniversary Thanksgiving Service on behalf of HCSA and NHS Procurement on July 5th at Westminster Abbey.

Enjoy the conference!

Keith Rowley, HCSA Chief Officer



Thursday 15th June 2023

08:30 - 09.30 (60 mins)
Registration & exhibition

09:30 - 09.45 (15 mins)

HCSA - Keith Rowley

Welcome & Introduction to conference.

09:45 - 10.15 (30 mins)

NHSE - David Williams

NHS England Commercial Directorate & Central Commercial Function update

NHSE Commercial Directorate and CCF update on progress and forward plans.

10:20 - 10.50 (30 mins)

DHSC - David Lawson

Now or Never: With the publication of the Government's first strategy for Medical Technology in February and imminent release of the follow up implementation plan combined with the update to the Medical Devices Regulations, this year is a key moment for Medical Technology. The presentation will set out why this year is now or never for MedTech.

10:55 - 11.15 (20 mins)

HCSA Women's Network - for women in Procurement & Supply Chain

Clara Purnell & Tracey Crammond

Takeaways & Successes from the Women's Network Conference.

11:15 - 11.35 (20 mins)

Refreshment break

11:35 - 12.05 (30 mins)

Hempsons - Andrew Daly

Procurement Law Update: Andrew will provide an update on the latest developments with the new procurement legislation as well as the Provider Selection Regime. This session will look ahead to the new legislation and what it might mean for you on a day to day basis.

12:10 - 12.40 (30 mins)

NHSSC

Chris Holmes, Supply Chain Executive Director & Andy McMinn, Commercial Executive Director

NHSSC Update: An opportunity to hear an update on NHS Supply Chain key activities and forward look.

12:40 - 13.40 (60 mins)

Lunch & exhibition

13:40 - 14.30 (50 mins)

ICS Procurement Model Panel Discussion

Chris Slater, Andrea Smith, Lee Outhwaite, Lee Jackson, Sharon Robson, Joe Lever

Panel Chair – Michael Pace, LPP ICS Panel Leads will discuss the various ICS Structures, followed by delegate opportunity to Q&A.

14:30 - 14.50 (20 mins)

Refreshment break

14:50 - 15.10 (20 mins)

Black Country Alliance: Sandwell & West Birmingham Hospital NHS Trust

Janice Nelson

Equality, Diversity and Inclusion – our approach and progress as procurement function to ensure EDI goals are met: How to incorporate EDI in your procurement strategy. Taking action to reduce barriers faced by minority suppliers.

Learning outcome: How to promote and implement EDI in procurement policies and strategies.

15:10 - 15.20 (10 mins)

Closing Address

Richard Whiteside

Now or Never: Reflections on the day.

Speakers



David Williams

Director of Procurement, NHS England Commercial Directorate

As Director of Procurement, David played a lead role in the NHS system-wide delivery of the Procurement Target Operating Model programme (PTOM) to help drive greater collaboration across NHS procurement. In July last year, he then oversaw its evolution into the Central Commercial Function (CCF), NHS England's new commercial service offer to help maximise value for money for patients and taxpayers.

The CCF is already driving increased visibility and business intelligence through better data and technology to unlock significant benefits and savings and helping trusts and ICBs to leverage NHS buying power across different categories of spend.

Prior to joining the NHS, David was the Global Procurement Director at Tesco where he designed, built and led an integrated Procurement function capable of supporting all Tesco operating markets – the output of which could leverage the skill and scale of the whole organisation. He was also instrumental in leveraging benefits following Tesco acquisition of the Booker wholesale group, and the strategic alliance with Carrefour.

David Lawson

Med Tech Director, DHSC

Newly appointed Med Tech Director for DHSC with responsibility for setting the direction of future UK Med Tech policy. Launched the Government's first strategy for Medical Technology in February: Right Product, Right Place, Right Price. Member of the Life Science Council Medical Devices Regulatory Advisory Group which published re-set proposals in March. Previous Chief Procurement Officer for 21 years at Guy's and St Thomas's NHS Foundation Trust.



Speakers



Clara Purnell HCSA Deputy Chief Officer

Clara has more than 10 years' experience in senior leadership roles across private and NHS multi-million healthcare organisations and has lead major transformation programmes and strategies re-modelling procurement and functionality.

She has a passion for supporting talent and identifying the next generation of leaders within the procurement and supply chain community and is committed to driving change and improving equality around the issues women continue to face within the modern commercial world.

Tracey Cramond HCSA Women's Network Chair

Tracey has had a career in both private and public sectors and a diverse range of experience and skills across a wide spectrum of industry; including FMCG; manufacturing, mechanical, engineering, service delivery, telecommunications, aerospace, and healthcare. Starting out as a Policy Typist and currently employed as Commercial Advisor for NHS Shared Business Services, as well as Chair of the HCSA Women's Network.



Tracey has worked for some of the largest, recognisable multinational organisations who work to world class standards; such as, Colgate-Palmolive, PepsiCo, United Distillers, as well as currently employed by the world leading healthcare provider, the NHS.



Are you listening?

SupplyCast is the HCSA podcast featuring key figures in and around the NHS procurement community.

Find it on apple, Spotify or wherever you listen to your podcasts!



Andrew Daly Head of Procurement, Hempsons

Andrew is a Partner and Head of Procurement within Hempsons LLP's specialist procurement team, with over 20 years' experience of working with the NHS, acting for contracting authorities and bidders.

Andrew provides pragmatic advice on running defensible processes/defending procurement challenges. Andrew led on one of the first innovation partnership procedures and regularly advises on designing and structuring processes and drafting procurement documentation. He acted for the commissioner in defending the first NHS v NHS procurement challenge to reach the courts.

When acting for bidders, Andrew seeks to challenge processes, looking at areas where the bidder has been discriminated against. He has successfully overturned a number of procurement processes on behalf of bidders. Andrew also advised the two trusts in Lancashire Care NHS FT & Blackpool Teaching Hospitals NHS FT v Lancashire County Council [2018] EWHC 1589 (TCC).

Chris Holmes Executive Director, NHS Supply Chain

Chris has worked within the NHS for over 20 years in a variety of senior procurement and supply chain roles,. This has included the management of the procurement and customer related activities undertaken by NHS Supply Chain.

Prior to joining the NHS Chris spent 9 years in private industry, working for retail clients in the manufacturing sector.

Chris has a Master's degree in Business Administration that focuses on business and supply chain strategy and a post graduate professional diploma in management. Chris is a member of the Chartered Institute of Purchasing and Supply (MCIPS).



Speakers

Andy McMinn

Commercial Executive Director,
NHS Supply Chain

In April 2023, Andy returned to the NHS as Commercial Executive Director at NHS Supply Chain.

Andy started life as an engineer working twenty years in the marine and manufacturing sectors. It was in manufacturing that Andy specialised in international supply chain management, global sourcing, and business improvement. Working for a 1st tier OEM to blue chip consumer electronics giants HP, Dell and IBM. Between 2007 and 2021 Andy held a variety of senior NHS commercial roles in Trusts and at Regional and National levels. Andy was the Chief Procurement Officer at University Hospitals Plymouth where his team was ranked No 1 in the Carter provider procurement league table. Andy joined NHS England and Improvement in 2017 and was responsible for the Secretary of State commissioned NHS Nationally Contracted Products programme. He also created NHS Spend Comparison an NHS wide price benchmarking solution. Since 2021 Andy has worked for the Cabinet Office as Category Management Director for the Department for Environment Food and Rural Affairs (Defra) Group Commercial.



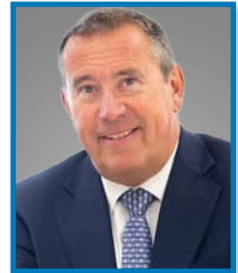
Chris Slater MBE

ICS Provider Procurement Director,
West Yorkshire & Harrogate

Chris previously worked at Leeds for 18 years as Commercial & Procurement Director during which time he developed the procurement and supplies function at Leeds to become one of the most respected teams in the NHS. The team now provide a crucial supply chain function and provide advanced inventory management solutions throughout the hospitals.

Whilst at Leeds Chris implemented the Scan4Safety project utilising the GS1 standards and is now advising on a wider West Yorkshire roll out. Currently he is the ICS procurement lead for West Yorkshire.

Prior to joining the NHS he worked in telecoms in the private sector and prior to that local government all within the procurement functions.



Speakers

Andrea Smith

South Yorkshire ICS Procurement Director,
MBA, FCIPS

Andrea is a Commercial Leader with 25+ years of experience of delivering strategic and operational performance improvements within a commercial and procurement capacity in both public and private sector.

Andrea has worked within the NHS in South Yorkshire since 2014 and prior to that was in Leicester. Her role now covers Sheffield Teaching and Children's Hospital and procurement leadership across South Yorkshire ICS.

Andrea sits on various regional and national procurement groups and is a CIPS Fellow. As a HCSA national council member Andrea is passionate about supporting the next generation of Procurement Leaders to progress and become our Healthcare leaders of the future.



Lee Outhwaite

Chief Finance Officer, South Yorkshire ICB

Lee joined South Yorkshire ICB in June 2022. His role covers Finance and Estates. Prior to this he was Director of Finance at Chesterfield Royal and Derbyshire Community Services. He was also the Finance Lead for Joined Up Care Derbyshire (the Derbyshire ICS). Lee has worked in the NHS, since 1993, in a number of finance roles, and has been a Director of Finance since 2008.

Lee qualified with, and now sits on the Council of, the Chartered Institute of Public Finance and Accountancy and is Chair of their Public Policy and Reform Faculty Board. He is also Vice President of the Healthcare Financial Management Association (HFMA) and chairs their Policy and Research Committee. In addition, he is also currently pursuing a Professional Doctorate at Keele University, in their Public Policy and Management faculty.

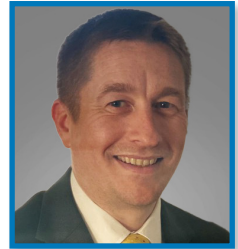
Speakers

Lee Jackson

Chief Procurement Officer, NW London Procurement Services

Lee is an experienced international executive, bringing a broad suite of experiences and capabilities from his career across financial services, aviation, engineering, retail, health and the wider public sector.

More recently, at the NHS Lee led the establishment of the multi award winning shared Procurement service for North West London across England's largest Independent Care System Improving service user experience, access and population health outcomes through effective procurement.



Sharon Robson

Procurement Director,
Lancashire Procurement Cluster

Sharon is public sector purchasing professional who has worked in the NHS for the past 6 years having been appointed as Procurement Director for the Lancashire Procurement Cluster (LPC) - a unified service supporting three Trusts in Lancashire.

Sharon's role has recently expanded, and she is now Interim CPO for the Lancashire and South Cumbria Integrated Care Partnership. She is also Chair of the Northwest Procurement Skills Development Group and is the Northwest Representative on the CCF Programme Board.

Joe Lever

Group Procurement Director,
Northern Care Alliance

Joe Lever is the Group Procurement Director for the Northern Care Alliance NHS FT - a large integrated provider of NHS services in Salford; Bury Salford and Oldham.

Joe is also Joint Procurement Lead for the Greater Manchester Providers. Joe's 15 year NHS career has spanned all aspects of Procurement and also Commissioning - giving him a unique perspective.



Speakers



Janice Nelson

Deputy Head of Clinical Products Management,
Sandwell and West Birmingham NHS Trust

Janice Nelson is a Registered Nurse, Midwife and Health Visitor and Specialist Practitioner in Public Health.

With extensive public health knowledge and experience in various roles as a Public Health Programme Manager, she is passionate about change management and value-based procurement. Janice also champions and leads, Equality, Diversity and Inclusion in Procurement.

Richard Whiteside HCSA Deputy Chief Officer

Richard is Head of Procurement for Essex Partnership, a Community & Mental Health Trust. Prior to this he was Head of Procurement at Mid Essex Hospitals, having previously held roles in the Ambulance Service, Primary Care, and in a Collaborative Procurement Hub. Before moving to the public sector Richard worked in the manufacturing industry managing the procurement, supply chain, and production planning for a manufacturer of scientific equipment. He joined the HCSA in 2014 as the regional representative for the East of England before taking up the role of Deputy Chief Officer in 2021. Outside of work Richard is involved with charitable work and is actively involved in a number of sports clubs.



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HCSA members area on our website now at:

www.nhsprocurement.org.uk/members/learning-development

Many thanks to all the HCSA Summer Conference 2023 supporters



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HCSA

Winter Conference 2023

November 28 & 29
Manchester Central

**This year's HCSA Winter
Conference will return to
Manchester Central.**

Register now at:
hcsaconference.co.uk

Nominations for the **HCSA Awards 2023**
will be open from August.

Keep checking the **HCSA** website
and social media for updates!

