



HCSA

EIS LONDON/SOUTH 2024

18 APRIL 2024
HOLIDAY INN, REGENT'S PARK



Welcome

Welcome to the Excellence in Supply Conference and Awards London & South 2024.

For many years, the EIS Awards have been at the forefront of celebrating the standout achievements of organisations in the NHS supplier community and, in 2024, HCSA is delighted to be delivering the EIS awards and to be honouring suppliers with regional events starting today with London & South and followed by Midlands & East of England in May and, finally, the North in July.

The relationship between the NHS and supplier communities has never been closer or more crucial as we have come together to tackle the challenges of the last few years.

With this in mind, we hope you enjoy the programme we have put together today for EIS London & South and join us for our Awards dinner this evening as we continue to develop and celebrate the teams, individuals and suppliers that contribute to all aspects of NHS Procurement and Supply Chain.

We also urge you to support this year's HCSA charity Young Lives vs Cancer by visiting them on the reception desk or using the QR code in your information pack and in this programme.

Finally, a big thank you to all our sponsors who are supporting this year's event as well as our excellent line-up of speakers and the HCSA conference team.

HCSA Events Team

Diary Dates

EIS Midlands & East of England Conference & Awards

9 May 2024

Staverton Park Hotel, Daventry

EIS North Conference & Awards

4 July 2024

Queens Hotel, Leeds

HCSA Women's Network Conference 2024

4 September 2024

Holiday Inn, Regent's Park, London

HCSA Annual Conference 2024

13-14 November 2024

Telford International Centre

For further information visit
www.nhsprocurement.org.uk/events



Agenda

Timing	Description
8.45am – 9.30am	Registration – Lanyards – Sponsored by GXO
9.30am – 9.35am	Our Chairman for the day – Lee Joseph
9.35am – 09.50am	Opening – Andrew Stradling HCSA National Council Medical Director
09.50am – 10.30am	Keynote Speech – Dr Ashike Choudhury Deputy Director of Medical Education at Medway Human Factors, also called Ergonomics, is an evidence-based scientific discipline and profession that uses a design-driven systems approach to achieve two closely related outcomes of performance and wellbeing. It is applicable in all areas of healthcare and when analysing root causes of when things go wrong. Interaction is encouraged!
10.30am – 10.50am	Coffee Break – In Partnership with HCSA Women’s Network
10.50am – 11.25am	Janice Nelson How to incorporate EDI in your procurement strategy. Taking action to reduce barriers faced by minority suppliers. Learning how to promote and implement EDI in procurement policies and strategies. Janice Nelson is a Registered Nurse, Midwife and Health Visitor and Specialist Practitioner in Public Health. With extensive public health knowledge and experience in various roles as a Public Health Programme Manager, she is passionate about change management and value-based procurement. Janice also champions and leads, Equality, Diversity and Inclusion in Procurement. Clare Nash It’s not easy being green. Clare Nash has been a registered nurse for 31 years, specialising in cardiothoracic and general critical care, and is now leading on sustainable clinical procurement. She currently works as Head of Clinical Products Management for the Black Country Alliance Procurement Team working across two English Acute NHS Trusts. Her most recently published papers include "Time to Act: what nurses can do to reduce the environmental burden of PPE" and "Is it really greener, a tool for choosing sustainable clinical products" and she is passionate about sharing the small changes nursing and healthcare staff can make to reduce the NHS carbon footprint.

<p>11.25am – 12.15pm</p>	<p style="text-align: center;">Case Study 1</p> <p style="text-align: center;">Absolute Interpreting and Translations</p> <p>Absolute Interpreting and Translations, showcasing how to unlock 25%-35% ongoing savings on interpretation & translation services while enhancing patient experience up to 97%. Our APLS™ seamlessly integrates with EPR systems, freeing NHS staff from all booking, cancellation, confirmation and reminder hassles. Explore how it boosted patient satisfaction to 98.7%, saved £1.2m yearly, and fostered inclusivity. Join our case study presentation.</p>	<p style="text-align: center;">Case Study 2</p> <p style="text-align: center;">Liaison</p> <p>A live case study session that takes a deep dive into how NHS organisations have managed to significantly reduce agency spending, whilst increasing workforce capacity. Real life examples include how NHS Trusts across the UK have improved candidate attraction, increased staff retention and improved workforce productivity.</p>
<p style="text-align: center;">12.15pm – 1.15pm Lunch – Kindly Sponsored by BBraun</p>		
<p>1.15pm – 2.05pm</p>	<p style="text-align: center;">Case Study 1</p> <p style="text-align: center;">Absolute Interpreting and Translations</p> <p>Absolute Interpreting and Translations, showcasing how to unlock 25%-35% ongoing savings on interpretation & translation services while enhancing patient experience up to 97%. Our APLS™ seamlessly integrates with EPR systems, freeing NHS staff from all booking, cancellation, confirmation and reminder hassles. Explore how it boosted patient satisfaction to 98.7%, saved £1.2m yearly, and fostered inclusivity. Join our case study presentation.</p>	<p style="text-align: center;">Case Study 2</p> <p style="text-align: center;">Liaison</p> <p>A live case study session that takes a deep dive into how NHS organisations have managed to significantly reduce agency spending, whilst increasing workforce capacity. Real life examples include how NHS Trusts across the UK have improved candidate attraction, increased staff retention and improved workforce productivity.</p>
<p>2.05pm – 2.50pm</p>	<p style="text-align: center;">Ryan Parke – The Men’s Coach</p> <p>Discover how hormones, lifestyle, and goal setting influence male mental health with this engaging talk from TEDx speaker Ryan Parke. Drawing from 900+ sources and his experience coaching men, Ryan’s talk unveils groundbreaking insights, offering science-based strategies to support the men you care about.</p>	
<p>2.50pm – 3.20pm</p>	<p style="text-align: center;">Main Sponsor – HPCA – Jo Stanford</p> <p>The Pirate Code and Ninja Stealth: Delivering Effective Change Leadership</p> <p>We all have a critical role to plan in improving healthcare. In this session you will learn how to lead teams and organisations through change and creating a culture of engagement using the Pirate Code and Ninja Stealth.</p> <p>Attendees will learn about neuroscience and the methods and tools to plan effective change. Attendees will come away with valuable insights and actionable takeaways to develop their ability to enhance change engagement at all levels within their organisation.</p>	

3.20pm – 3.40pm Coffee Break – In Partnership with HCSA Women’s Network	
3.40pm – 4.15pm	<p>Andrew Daly</p> <p>Procurement law update</p> <p>Andrew will provide an update on the latest developments in procurement law, looking at key developments with the impending introduction of the Procurement Act 2023, as well as updates on the Provider Selection Regime since its introduction on 1/1/24.</p>
4.15pm – 4.50pm	<p>Liz Capp Gray - Associate Director NHS Commercial Interventions</p> <p>The Strategic Framework for NHS Commercial</p> <p>The Strategic Framework for NHS Commercial and how these link in with the Central Commercial Function (CCF) Core Service Offers & the Commercial Efficiencies Optimisation Programme (CEOP).</p> <p>Followed by an overview of the CEOP Procurement Frameworks Workstream, highlighting the recently published list of Accredited Host Organisations, the changes to the NHS Standard Contract that underpin these accreditations, and the next phase of the programme which seeks to de-duplicate and rationalise the procurement framework landscape, by category and sub-category of spend."</p>
4.50pm – 5.00pm	<p>Lee Joseph</p> <p>Closing Address</p>
Collect Room Keys and some respite before the Awards Dinner	
6.30pm – 7.30pm	<p>Pre-Dinner Drinks Reception – Main Room Bar Area</p> <p>Kindly Sponsored by Adviselnc</p>
7.30pm	<p>Welcome Speech by Faye Robinson</p> <p>(Dinner is Served – Two courses)</p>
Awards Dinner	<p>Wine on the table kindly sponsored Globe Locums</p>
8.30pm	<p>NHS Awards – Who will be our winners?</p>
8.45pm Mid-awards Presentation	<p>Kim Mangelshot</p> <p>Young lives Vs Cancer</p> <p>When a child or young person is diagnosed with cancer, their whole world (and their family’s) can feel like it’s falling apart. Their anxieties are deep. Their education, mental health and social lives suffer. Their futures feel very uncertain.</p> <p>Young Lives vs Cancer’s specialist social workers provide tailored psychosocial support to children and young people with cancer, and their families.</p> <p>We stop at nothing to make sure they can get the right care and support at the right time.</p>

9.15pm – 9.45pm	Dessert and Coffee
9.45pm – 10.15pm	Supplier Award Presentations – Who are our winners?
10.15pm to Midnight	Let's Party – Late evening dance!
Midnight	<p>Bar closes at midnight</p> <p>Post Dinner Drinks are available to residents only in the hotel bar</p>

Thanks to all our sponsors



Speakers



Jo Stanford

Jo is a Chartered Project Professional and a Fellow of the Association for Project Management, with two decades of experience successfully leading portfolios, programmes and projects in the private sector, Government and NHS. Until June 2023, Jo served as Head of the Corporate Portfolio Management Office and Head of Profession at Health Education England (HEE).

In her role as Head of Profession for HEE, Jo spearheaded the advancement of the project and change profession within the NHS. She is the founder and CEO of the Healthcare Project and Change Association, a not-for-profit organisation committed to equipping health and care organisations and their workforce with the skills and knowledge needed to innovate services and improve quality for the benefit of patients and service users.



Dr Ashike Choudhury

Dr Ashike Choudhury is a Consultant in Emergency and Paediatric Emergency in Medway Maritime Hospital in Gillingham, Kent. He qualified in 2000 from St George's Hospital Medical School London. He did his specialist training in the London Deanery.

Having done his MSc in Medical Education at University of Cardiff, he has been interested in training and development for many years and is currently the Deputy Director of Medical Education at Medway. He was also the Clinical Lead of the ED for almost six years including the Pandemic. He has a keen interest in Patient Safety Culture and Human Factors.



Ryan Parke

Ryan Parke is The Men's Coach and a TEDx Speaker, specialising in how hormones, lifestyle and goal setting impact male mental health. Having created an evidence-based framework drawing upon over 900 sources and extensive coaching experience, Ryan delivers engaging talks and training to industry leaders, charities, and NHS Trusts. His 90-day coaching program offers science-based strategies, empowering men to improve their mental health, overcome procrastination, and progress towards life goals.

Speakers



Janice Nelson

Janice Nelson is a Registered Nurse, Midwife and Health Visitor and Specialist Practitioner in Public Health with clinical experience spanning 39 years.

With extensive public health knowledge and experience in various roles as a Public Health Programme Manager, she is passionate about change management and value-based procurement.

In her role as Deputy Head of Clinical Products Management, Janice champions and leads, Equality, Diversity and Inclusion (EDI) in Procurement.



Clare Nash

Clare Nash has been a registered nurse for 31 years, specialising in cardiothoracic and general critical care, and is now leading the way on sustainable clinical procurement.

She currently works as Head of Clinical Products Management for the Black Country Alliance Procurement Team working across two English Acute NHS Trusts.

Her most recently published papers include "Time to act: what nurses can do to reduce the environmental burden of PPE" and "Is it really greener, a tool for choosing sustainable clinical products" and she is passionate about sharing the small changes nursing and healthcare staff can make to reduce the NHS carbon footprint.



Liz Capp-Gray

Liz has 15 years' experience working within the Digital & Technology, and Commercial Teams across local and national NHS landscape. Liz is part of the Senior Leadership Team within the NHSE Central Commercial Function, and also currently leads the Procurement Framework Workstream of the NHSE Commercial Optimisation Efficiencies Programme.

Speakers



Andrew Daly

Andrew Daly, Partner and Head of Procurement, Hempsons LLP
Andrew is a partner and head of procurement within Hempsons LLP's specialist procurement law team. He has over 20 years' experience of working with the NHS, acting both for contracting authorities and bidders.

Andrew utilises the knowledge gained from acting for clients on both sides of the fence to provide pragmatic advice on running defensible procurement processes/defending procurement law challenges, and also to advise bidders on improving their chances of success/challenging defective processes. Andrew is heavily involved in advising relevant authorities on the implications of the Provider Selection Regime and the new Procurement Act.



Dr Andrew Stradling

Andrew works with NHS organisations to bring improvements in efficiencies and effectiveness. He and his teams sit on regional and national boards and networks, influencing clinicians and non-clinicians in strategic and operational delivery, and improving the interface between healthcare delivery and procurement.



Conference Chair - Lee Joseph, Managing Director, LPP

Lee has over 20 years' experience in strategic procurement across both the private and public sector. He joined the NHS London Procurement Partnership (NHS LPP) as Chief Operating Officer in 2016 before becoming Deputy Managing Director in 2020 and then Managing Director in 2023. Earlier in his career Lee held Procurement Director positions at Health Trust Europe, General Electric (GE) and Unipart Automotive. His specialist areas include workforce procurement and value analysis/value engineering.

The year's charity

YOUNG LIVES vs CANCER

We're excited to have Young Lives vs Cancer (YLvC) as our 2024 charity partner for this year.

YLvC is a fantastic charity that provides support to children and young adults who are diagnosed with cancer.

One of the services that YLvC provides is Homes from Home, which are houses that families can utilise while their children are going through their cancer treatment. These houses are a huge benefit to families who are going through extremely challenging times.

YLvC will be at the EIS regional events, HCSA Women's Network Conference and National Conference in November to raise awareness of its work, but also importantly, to raise vital funds for the services it provides.



Kim Mangelshot will give a speech on the charity at 8.45pm

To donate scan the QR code!



HCSA would like to thank all our Corporate Partners



If you would like to understand more about joining our
Corporate Partner programme email admin@nhsprocurement.org.uk