

# Toshif Vally



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## Entry details

### Summary Overview

I want to nominate Toshif Vally for the Unsung Hero Award. He brings substantial assets to his role and goes above and beyond his position. Our team is incredibly fortunate to have him as our procurement manager and leader within the Estates and Facilities team at the Lancashire Procurement Cluster.

Toshif is dedicated and hardworking. He is well organised and focused on sharing best practices with his admirable wealth of procurement knowledge. I found him to be a genuinely motivated procurement professional who takes pride in his work. His work ethic is decent, and he demonstrates strong procurement knowledge and stakeholder management skills despite dealing with complex clients across the cluster and ICS groups.

He brings high positive energy and a personal touch. When I joined the Lancashire Procurement Cluster, he was developing the medical device processes, and tender documents for multiple projects, i.e. Waste Management, Security Services, Minor Works, Pharmacy Robots and others from the estates and facilities division thoroughly impressed me.

He is working extremely hard on developing our first ever dynamic purchasing system and supporting Tosh have been a great pleasure for me and a positive learning curve. This DPS will benefit the estates and facilities division significantly as it will mitigate the majority of their problems. Toshif has thought this through tact and diplomacy and used his problem-solving skills effectively.

My nominee possesses a strong quality of developing positive relationships with stakeholders, suppliers and internal people. He brings proper professional attributes and delivers excellent quality work with attention to detail. Through stressful times, he remains calm and patient. He always tries to stay upbeat, look for positive outcomes or compromises under challenging circumstances, and focus on the good. He has tackled every challenge that came his way and has helped everyone around him do the same.

He truly deserves recognition for his hard work over the past year. He has tackled the most extensive project in our division, i.e. waste management, domestic cleaning services, and catering, with a confident, graceful determination. He was eager to manage and lead the projects to successful delivery. He also educates the stakeholders about the procurement contract regulations 2015 and processes to adhere to and promote an open and transparent process.

He has unquestionably become the 'go-to' person for anything regarding how to run a further competition via compliant frameworks. Also, waste management projects have been segmented into different workstreams of clinical waste, confidential waste, and domestic due to this effort. His knowledge of the project is well past comprehensive – he knows the information intimately. Toshif has been able to explain things clearly to the team – even as his learning it – and has kept the project moving forward and kept all parties informed during the processes.

I highly recommend Toshif Vally for the Unsung Hero Award. He is motivated and positively engaged, serving as a true inspiration.

His tenacity, knowledge and professionalism are commendable, and I genuinely hope the senior team and HCSA recognise his value for the award.

I wish to nominate the following person (or group/organisation) for award. I understand that by submitting this nomination I declare that the information I have provided is – to the best of my knowledge – accurate and complete. ✓

Nominee	Toshif
Nominees Job Title	Procurement Manager
Nominees Email Address	toshif.vally@elht.nhs.uk
Nominees Organisation	NHS Lancashire Procurement Cluster
Nominees Region	North West
Nominees Telephone No.	+447929879717

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## Supporting Info

### Supporting Statement

I want to nominate Toshif Vally for the Unsung Hero Award. He brings substantial assets to his role and goes above and beyond his position. Our team is fortunate to have him as our procurement manager and leader within the Estates and Facilities division at the Lancashire Procurement Cluster.

Toshif is a great team player and leader within the estates and facilities procurement team. He leads by example, constantly pushing people to progress and achieve more. His friendly manner and extensive procurement knowledge and experience will take him very far within the NHS.

Firstly, I'm supporting Toshif in developing the new dynamic purchasing system. The first ever DPS solution within the Lancashire Procurement Cluster. Toshif has led and exhaled this project effectively and demonstrated strong knowledge of the dynamic purchasing system. This project has been a positive learning curve for me as I've never done a DPS before.

He has thought this solution through well, as this solution will mitigate most of the current trust issues within the Lancashire Procurement Clusters. He has engaged fluently with all the stakeholders and drawn a very effective strategy, and presented well to our head of procurement, who was impressed.

This procurement solution will have multiple lots covering all estates and facilities work streams. He has been highly dedicated and hardworking and managed this project effectively. He has put in the extra hours to deliver projects and ensure all the critical deadlines are met for our stakeholders.

The strategy was thorough and effective, he outlined the critical information, and Toshif conducted a competitor analyse covered STEEPLE and SWOT to analyse internal and external factors that may have an impact on the upcoming dynamic purchasing system. He added further by putting in a market analysis. His thought process is genius, as he mapped out this dynamic purchasing system and how it will operate in reality and be embedded within the Lancashire Procurement Cluster.

He has hugely been involved with the Integrated Care Systems projects, including the broader group like Morecambe Bay and Lancashire South Care, alongside the trusts within the Lancashire Procurement Cluster Blackpool, Lancashire Teaching and East Lancashire hospitals. The ICS groups will utilise his expertise for following estates and facilities workstreams Catering, Cleaning Services and Waste Management, as is the procurement lead for the groups.

His focus has been impressive, as his wearing multiple hats and spinning plates most of the time. He's always going above and beyond for all the stakeholders. He shares best procurement practices and ensures the stakeholders comply with the Standard Financial Instructions.

He recently delivered significant savings for one of our trusts from the Lancashire procurement cluster on their service and maintenance contract. He has done some benchmarking and explored other potential options for the confidence to drive costs down. He has managed to get the savings for the full five years of the contract by working closely with the supplier and building a healthy rapport.

He loves people, works hard and tries to lift the spirits of those around him. Whilst completing his MCIPS in his own time. He brings high positive energy and a personal touch. I believe these characteristics represent all that is good in our division.

When I began my role as a Senior Buyer, he developed and mapped the process for the medical devices to roll across all trusts within the Lancashire Procurement Cluster. He brings consistency and a positive impact on others.

The other project Toshif has been incredible in is the minor works project for the Simulation Suite for Burnley General. The stakeholders were going to bypass procurement and do their procurement. Toshif found out and got involved pretty soon at the early stages and led the project with my support. The project was going to be non-compliant, but he managed to put it through a complaint route to market.

As a result of this project, Toshif managed to save some money and demonstrate value for money for the trust as the trust was willing to pay a hefty amount to their preferred contractors without procurement. Toshif managed to influence the stakeholders and get their buy-in on the compliant route to the market.

Toshif is an enthusiastic and passionate procurement professional. His in-depth knowledge of Procurement and excellent stakeholder management skills have taken our client relationships from strength to strength. He's always thinking outside of the box to improve processes and embracing change management.

It is tremendously and comes across friendly procurement professional. Always operates with a high level of integrity. The qualities become very apparent soon as you start talking to him. Very pragmatic and demonstrates excellent communication skills.

Tosh genuinely cares about delivering excellent quality work. He strives to integrate an understanding of the big picture strategy and goals (for the trusts, for the department), as well as attention to detail. Over the last years, I have approached him on a non-standard matter with only a vague idea in my mind of what we needed or wanted to do.

He took the initiative to figure out what the area needed with minimal guidance from me and then delivered on the task. He also always goes above and beyond the call of duty in pursuing excellence. For example, in supporting our department retreat, he collaborated with multiple trusts to identify and define their needs and embed them into our upcoming dynamic purchasing system. He found creative ways to support the vision. He got positive feedback on the strategy.

He's been heavily involved with Clinical waste and confidential waste, and he has aligned the contracts together to allow him to group all trusts for the upcoming tender and obtain economies of scale and demonstrate substantial value for money skills. He has built a good relationship with the services managed at the trusts and has been very close to developing specifications and other tender documents. He has explored the best route to market and will be running a further competition via a well-established framework.

Toshif is working very closely with our Blackpool trusts to deliver quick wins on catering. His analytical skills are commendable as his identified areas of spend where he can get quick wins for the faith. He has worked closely with the supply chain and some potential savings to be delivered by switching providers but not compromising the quality of foods.

Furthermore, he is part of our sustainability and social value group, where he possesses strong social value skills from previous experiences. He always promotes and advises stakeholders to embed and incorporate within the tender quality questions.

Toshif has been collaborating with other NHS trusts, i.e. Sheffield and Stockport and sharing best practices and bouncing ideas with other procurement colleagues. He goes the extra mile to help others and inspires people to strive for success. His

networking skills are admirable always willing to reach out to people and help where possible.

Furthermore, for someone that's come from outside of NHS with a wealth of public procurement knowledge, he has settled in well and learned the internal processes and procedures pretty quick. He's a great asset to the Lancashire Procurement Cluster and the team as he brings a lot to the table and is always eager to learn and push some fantastic ideas forward.

Toshif started attending divisional meetings and delivering presentations to show what we are working on from a Lancashire Procurement Cluster on estates and facilities projects. His perseverance and patience have fixed a challenging group of stakeholders and managed to convince them and believe in procurement after delivering a few quick wins.

He has gapped the bridge where some other estates and facilities divisions weren't engaging well from the Lancashire Procurement Cluster. He has used his initiative and contacted vital contacts with other trusts to get involved and purchase via the Lancashire Procurement Cluster. He managed to get their upcoming projects to develop our work and priorities.

His skills do not end with his office work. He also projects a warm, cheerful attitude to our stakeholders. I have seen him resolve conflicts and handle other difficult situations with remarkable patience and admirable tact. In recent years, he has supported numerous charities around the Lancashire region by running 1000miles and participating in certain races to raise money and help the charities such as Derian House, Rainbow House and St Catherine's Hospice.

I highly recommend Toshif Vally for the Unsung Hero Award. He is motivated and positively engaged, serving as a true inspiration. His tenacity, knowledge and professionalism are commendable, and I genuinely hope the senior leadership team and HCSA recognise his value for the award.

He truly deserves the recognition for his hard work over the past year. He has tackled the most extensive project in our division, i.e. waste management, domestic cleaning services, and catering, with a confident, graceful determination. He was eager to manage and lead the projects to successful delivery. He also educates the stakeholders about the procurement contract regulations 2015 and processes to adhere to and promote an open and transparent process.

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